

SARA BERLOTO

PROFESSIONAL EXPERIENCE

Research Fellow, SDA Bocconi School of Management, Milan (Italy).

09/2018-Present

Areas of Research: International Organisations and Global Health, Global Philanthropy and Social Impact Assessment, Welfare and Social Policies, Social Innovation.

Partnership and Coordination Service Trainee, UNHCR - Division of External Relations, Geneva (Switzerland).

02/2018-07/2018

Management of UNHCR 2018 Annual Consultations with NGOs. Analysis of UNHCR's strategic partners, analysis on NGOs Strategic Visions, draft of NGOs fact sheets, bilateral meetings.

Project Management Intern, Project for People Onlus, Milan (Italy).

09/2017-12/2017

Project management in the field of international cooperation and development (focus on India, Benin and Brazil), child sponsorship, fundraising campaigns.

Political Office Intern, Italian Embassy, Paris (France).01/2017-

04/2017

International Relations Department: French Foreign policy and focus on bilateral relations with Africa and Asia (including role and projects of the French Development Agency, AFD).

TEACHING EXPERIENCE

Teaching Assistant, Bocconi University, Milan (Italy).09/2018-

Present

Courses:

- Management of Public and Not for Profit Organisations (*English version*)
- Economics and Management of Public Administration (*Italian version*)
- Management of International and Supranational Organisations (*English version*).

Lecturer, SDA Bocconi School of Management, Milan (Italy).

09/2018-Present

Courses:

- Fundraising tools for non-profit entities (*Italian version*)
- Philanthropy and Impact (*English version*)
- Social Innovation in practice (*Italian version*)
- Social Innovation in services (*Italian version*)
- Managing Social Impact assessment in the social field (*Italian version*)

Program Director, SDA Bocconi School of Management, Milan (Italy).09/2020-

Present

- Hospital management: the simulation & the pandemic in partnership with Columbia University.

Assistant Researcher, Sciences Po, Paris (France).

09/2016-12/2016

Assistant Researcher of the PhD Professor Lindsay Benstead.

Research topic: Government and Politics in the MENA Region.

EDUCATION

Master of Science in Economics and Management of Government and International Organisations, Università Luigi Bocconi, Milan (Italy).09/2015-10/2017

Final grade: 110/110 cum laude

Thesis: "The SDG Philanthropy Platform and the netFWD: a data revolution of philanthropic engagement in international development? Evidence from Kenya and Mexico".

Exchange Program at Paris School of International Affairs (PSIA), Université Sciences Po, Paris (France).

Bachelor Degree in International Science and European Institutions, Università Degli Studi di Milano, Milan (Italy).

09/2012-07/2015

Final grade: 110/110 cum laude

Thesis: "The applicability of the European public law to the provision of the Chinese constitution".

Diploma of Maturità Linguistica, Civico Liceo Linguistico A. Manzoni, Milan (Italy).09/2007-07/2012

Non-degree study

Courses at ISPI, Institute of International Politic Studies, Milan (Italy).

06/2016-07/2016

Courses: "United Nations and Development" and "International cooperation for development".

Summer School on African and Asian Studies, University of Pavia, Pavia (Italy).

07/2014-07/2014

ACTIVITIES

Contributor at ISPI, Institute of International Politic Studies, Milan (Italy).

09/2019-Present

Analyst and author. Areas: Asian regional and foreign affairs.

Contributor at Centro Studi sulla Cina Contemporanea, Reggio Emilia, Italy.

01/2020-Present

Analyst and author. Areas: Chinese political system, Chinese foreign affairs and international relations.

COMPETENCIES & LANGUAGES

Languages	Computer skills & Research Software
Italian (native)	MS Office (Excel, Word, PowerPoint)
English (near-native, C2)	Full European Computer Driving License for MS Office (ECDL)
French (advanced, C1)	Stata, SPSS
Mandarin Chinese (intermediate, B2 HSK exam)	Atlas.ti
Spanish (intermediate, B2)	

PUBLICATIONS

Berloto, S., Longo, F., & Meda, F. (2021). Le cure palliative in Italia: una fotografia del settore. *MECOSAN*, 116, 89-111. doi: 10.3280/MESA2020-116006

Berloto, S., Longo, F., Notarnicola, E., Perobelli, E., & Rotolo, A. (2020). Il settore sociosanitario per gli anziani a un bivio dopo l'emergenza Covid-19: criticità consolidate e prospettive di cambiamento. In *Rapporto OASI 2020: Osservatorio sulle Aziende e sul Sistema sanitario Italiano* (pp. 203-236). Milan, Italy: Egea.

Notarnicola, E., Berloto, S., Longo, F., Perobelli, E., & Rotolo, A. (2020). L'emergenza Covid-19 e l'impatto sul sistema assistenza anziani in Italia. *MECOSAN*, 113, 187-194. doi: 10.3280/MESA2020-113023

Berloto, S., Notarnicola, E., Perobelli, E., & Rotolo, A. (2020). Report on COVID-19 and Long-Term Care in Italy: lessons learned from an absent crisis management. International Long-Term Care Policy Network, CPEC-LSE. Retrieved from <https://ltccovid.org/2020/04/10/report-on-covid-19-and-long-term-care-in-italy-lessons-learned-from-an-absent-crisis-management/>

Berloto, S., Mangiaterra, V., Pagliaroli, E., & Torbica, A. (2020). Emergenze sanitarie: il caso papilloma virus. *Economia & Management*, 3, 28-31. doi: 10.1485/1120-5032-202003-7

Berloto, S., Longo, F., Notarnicola, E., Perobelli, E., & Rotolo, A. (2020). Terza età come stimolo per un nuovo welfare. *Economia & Management*, 3, 59-62. doi: 10.1485/1120-5032-202002-10

Notarnicola, E., Berloto, S., & Perobelli, E. (2020). Social Innovation in social care services: actors and roles in the innovation process. *Public Management Review*, 1-26. doi: 10.1080/14719037.2020.1805918

Berloto, S., Fosti, G., Longo, F., Notarnicola, E., Perobelli, E., & Rotolo, A. (2019). La rete dei servizi di LTC e le connessioni con l'ospedale: quali soluzioni per la presa in carico degli anziani non autosufficienti? In *Rapporto OASI 2019: Osservatorio sulle Aziende e sul Sistema sanitario Italiano* (pp. 179-229). Milan, Italy: Egea.

Notarnicola, E., Berloto, S., Fosti, G., Perobelli, E., & Ricciuti, E. (2019). Il cambiamento nel welfare locale: lezioni per il riposizionamento dei servizi pubblici. Milan, Italy: Egea.

Berloto, S., & Perobelli, E. (2019). Dalla Silver Economy al settore LTC in Italia: Dati, sviluppi e tendenze in atto. In E., Notarnicola & G., Fosti (Ed.). *Il futuro del settore LTC: Prospettive dai servizi, dai gestori e dalle policy regionali: 2° rapporto Osservatorio Long Term Care* (pp. 17-53). Milan, Italy: Egea.

Other Publications (selected)

"Indonesia: L'anno più difficile di Widodo". In: ISPI per le imprese – Global Watch (2021). url: <https://www.ispionline.it/it/pubblicazione/indonesia-lanno-piu-difficile-di-widodo-28843>.

"China's Belt and Road Initiative after the 5th Party Plenum: What Lies Ahead?" In: ISPI Commentary (2020). url: <https://www.ispionline.it/it/pubblicazione/chinas-belt-and-road-initiative-after-5th-party-plenum-what-lies-ahead-28172>.

"Hong Kong, l'ora della resa dei conti". In: Centro Studi sulla Cina Contemporanea (2020).

"Hong Kong, una storia di protesta". In: Centro Studi sulla Cina Contemporanea (2020). url: shorturl.at/ICMNT.

"Italia-Cina, 50 anni di cooperazione". In: Centro Studi sulla Cina Contemporanea (2020).

"Morti da Covid-19 nelle Rsa: tutto quello che non sappiamo". In: *lavoce.info* (2020). url: <https://www.lavoce.info/archives/67788/morti-da-covid-19-nelle-rsa-tutto-quello-che-non-sappiamo/>.

“Emergenza Coronavirus nelle RSA: la parola ai numeri ufficiali. Percorsi di Secondo Welfare”. In: secondowelfare.it (2020). url: https://secondowelfare.it/primo-welfare/sanita/emergenza-coronavirus-nelle-rsa-la-parola-ai-numeri-ufficiali.html?auth_admin=78311547.

“L'emergenza Covid-19 e l'urgenza di innovazione digitale per il welfare italiano. Percorsi di Secondo Welfare”. In: [secondowelfare.it](https://www.secondowelfare.it) (2020). url: <https://www.secondowelfare.it/primo-welfare/lemergenza-covid-19-e-lurgenza-di-innovazione-digitale-per-il-welfare-italiano.html>.

“How Xi Modernised China's Communist Party. In China Turns 70: where does it go now?” In: ISPI Commentary (2019). url: <https://www.ispionline.it/en/pubblicazione/how-xi-modernised-chinas-communist-party-23983>.

RESEARCH PROJECTS

Present

- Impact Your Talent, SDA Bocconi School of Management, *Sponsor*: Fondazione Social Venture Giordano Dell'Amore.
- Manifesto for an authentic Health House, SDA Bocconi School of Management, *Sponsor*: Fondazione Santa Clelia Barbieri, Fondazione Casa della carità "A. Abriani".
- Welfare Innovation Local Lab (WILL), SDA Bocconi School of Management e Unami-Secondo Welfare, *Sponsor*: Fondazione IFEL ANCI.
- The Silver ecosystem and the Longevity Economy in Milan, SDA Bocconi School of Management, *Sponsor*: Fondazione Ravasi Garzanti.
- Innovation prospects in public policy and public service for the city of Bologna and its metropolitan area in the post COVID scenario, SDA Bocconi School of Management, *Sponsor*: Municipality of Bologna.

2020

- Management of International Development: Towards Agenda 2030 – Coursera course, SDA Bocconi School of Management, *Sponsor*: Government Health and Non Profit Division, SDA Bocconi School of Management.
- WISH - MI: Wellbeing Integrated System of Milan, SDA Bocconi School of Management, *Sponsor*: Municipality of Milan.
- Monitoring and evaluation analysis of services for minors, SDA Bocconi School of Management, *Sponsor*: Municipality of Milan.
- Non-profit Academy for Social Innovation, SDA Bocconi School of Management, *Sponsor*: Fondazione Cariplo.

2019

- Social Responsibility Report, SDA Bocconi School of Management, *Sponsor*: Tribunale di Milano.
- The palliative care sector in Italy: which role for VIDAS?, SDA Bocconi School of Management, *Sponsor*: VIDAS Association - Volontari Italiani Domiciliari per l'Assistenza Sofferenti.
- Social health planning and the reform of the Long Term Care in the Veneto Region, SDA Bocconi School of Management, *Sponsor*: Veneto Region - Department of Social Policies.
- The future of the Italian blood supply system: which role for AVIS?, SDA Bocconi School of Management, *Sponsor*: AVIS [Italian Association of Blood Donors].
- Philanthropy and Impact: Uncovering innovation in impact management and evaluations, SDA Bocconi School of Management, *Sponsor*: Government Health and Non Profit Division, SDA Bocconi School of Management.

I hereby certify that the above statements are true and correct to the best of my knowledge.

Milan, 2 June 2021

Jacopo Berlotto